



## **Press Release**

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## **ROSEBUD SECONDARY COLLEGE ENFORCES INTERNET ACCESS RULES WITH PACKETEER TO BALANCE NEEDS OF STAFF AND STUDENTS**

### **Performance of Key Administrative Systems Restored Through Control of File-Sharing and Chat Programs Without Loss of Student Web Access**

**MELBOURNE, Australia – 27 July 2006** – Packeteer® (NASDAQ: PKTR), the global leader in WAN Application Optimisation, today announced that Rosebud Secondary College in Victoria, Australia has purchased a Packeteer solution from partner, Volante (now part of Commander Communications), to gain control of its Internet bandwidth resources and ensure the performance of both administrative and student applications.

Operating within the Victorian state education system, Rosebud Secondary College, located 80km South of Melbourne, is home to 1400 students. The College's students are well resourced with 320 personal computers and laptops connected to the Victorian Government's VicOne network. There are also 12 computers for administration staff. The VicOne network links around 1,900 education sites across Victoria, providing a data link to the outside world to access centralised services and connect to other schools and the Internet.

Rosebud Secondary College's 1 Megabit per second (Mbps) Internet link, however, became a bottleneck in delivering the performance and productivity that administration staff and students required. Prior to installing Packeteer's WAN Application Optimisation solution, an apparent lack of Internet bandwidth prevented administration staff from doing their jobs effectively.

"It actually became an occupational health and safety issue," said Wayne Hewett, Learning Technologies Coordinator for Rosebud Secondary College. "With delays in response times and timeouts, it was taking one of our staff members over 15 minutes to fill out a basic form on the human resources system, and she was suffering stress as a result."

The centralised HR system, accessed via Citrix, was subject to frequent time-outs, with the College regularly logged off the system in the middle of a session. Staff also experienced

difficulties accessing the physical asset management system, often having to come back after hours or on the weekend to complete their work.

The College's response, investing just under \$10,000 in a Packeteer solution supplied by Volante, a leading Australian-owned information and communications technology (ICT) infrastructure and services company, solved these application performance problems within 24 hours of installation. With Packeteer, IT support staff were immediately able to detect and control unwanted Internet traffic. This included time and bandwidth wasting applications such as Kazaa and WinMX file-sharing applications, as well as MSN and ICQ Internet chat programs.

Rosebud Secondary College was also able to prioritise administrative applications such as the Citrix-based HR system so that they have access to at least 20% of available bandwidth if required, with at least 80% of bandwidth available to student requirements. If available bandwidth is not required by administrative or student applications it is dynamically made available to other applications by Packeteer's technology.

Students as well as staff have benefited, said Hewett, with an improvement in the performance of legitimate Internet applications such as Web-based research. Although file-sharing and chat applications are restricted, students still enjoy considerably more freedom than those at schools forced to restrict access to Web sites.

Web access restriction, with students only able to access Internet sites from a specified list, is an option available to schools and colleges connected to the VicOne network. Rosebud Secondary College believes the Packeteer solution, however, provides better educational outcomes for secondary students whose information needs may not be met by a restricted list of Web sites.

An added bonus for the College is Internet bandwidth savings of around 350 Megabytes per day. This has enabled Rosebud Secondary College to consume less than 40 Gigabytes per month in Internet bandwidth, keeping it under the ceiling imposed by its current Internet plan. Breaking through the ceiling on a regular basis would cost the College an additional \$3000 per year in bandwidth costs.

The College is also now in a good position to take advantage of any additional bandwidth that may come on stream in the future. Within the next three years, VicOne is expected to increase bandwidth to schools to at least 4 Mbps, with new applications potentially including videoconferencing-based distance learning programs and voice over IP.

"If we wanted to bring in videoconferencing, you would need to set aside at least 1Mbps of bandwidth, and you wouldn't be able to do that without a solution like Packeteer," said Hewett.

“Overall, we are very impressed with the Packeteer solution. Installation was seamless and the beneficial impact of the unit was immediate. It did everything we wanted it to do and complaints about the network being slow have virtually stopped.”

“Demand for Internet bandwidth far exceeds supply in most educational environments,” said Chub Paizs, Secondary and Tertiary Education Account Manager with Volante. “That’s why increasing bandwidth typically doesn’t solve performance problems. It’s a bit like the Mexican border. Unless you have effective border control, building a wider bridge just makes the problem worse.”

“Rosebud Secondary College has done a great job balancing the needs of very different groups of computer users,” said Bede Hackney, Country Manager for Packeteer Australia and New Zealand. “Every school needs rules to function effectively, Packeteer believes that Internet-based networks do too.”

For more information on Rosebud Secondary College visit: [www.rsc.vic.edu.au](http://www.rsc.vic.edu.au)

### **About Volante**

Volante (now part of Commander Communications) is today one of the leading ICT infrastructure and services companies in Australia. Volante employs over 950 staff and has revenues of approximately \$443 million per annum.

Volante offers a range of solutions in the areas of Professional Services, Managed Services and Product Solutions. The company takes a consultative approach to working with customers to design and implement ICT solutions that facilitate growth and increase productivity.

For more information visit [www.volante.com.au](http://www.volante.com.au)

### **About Packeteer**

Packeteer, Inc. (NASDAQ: PKTR), is the global market leader in WAN Optimisation and Application Traffic Management for wide area networks. Deployed at more than 7,000 companies in 50 countries, Packeteer solutions empower IT organisations with patented network visibility, control, and acceleration capabilities delivered through a family of intelligent, scalable appliances. For more information, visit the company's web site at [www.packeteer.com](http://www.packeteer.com).

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